



SLSDC's Strategic Initiatives

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SLSDC's FY 2009 Budget

U.S. Seaway Asset Renewal Plan

- -- 10 years / 50 projects
- -- \$165 million proposed for FY 2009-2018
- -- \$17.5 million in FY 2009

Administration Proposal

- -- 83 percent increase in FY 2009 (\$17.4M to \$31.8M)
- -- Largest percentage increase in history of DOT

• Why Now?

- -- SLSDC reputation
- -- Canadian model
- -- 50 year anniversary
- -- Bush Administration
- -- Transportation infrastructure

What It Means

- -- Safety
- -- Security
- -- New technology



Short Sea Shipping

Removal of Harbor Maintenance Tax (HMT) in Great Lakes

- -- The debate is over
- -- Mechanics in Congress

Existing Challenges

- -- 25 percent Canadian ship tariff
- -- Canadian user fees
- -- Pilotage
- -- 24-hour rule

Reasons for Optimism

- -- Great Lakes Feeder Lines
- -- Congestion ?????
- -- Canadian toll freeze
- -- Canadian new cargo incentives
- -- Melford Terminals
 - o Closest to Europe / Suez
 - o Greenfield / State of art
 - o Low cost producer
 - o Seaway friendly



Ballast Water / Invasive Species

- One of Top SLSDC Priorities
- Legislation Stalled by Environmentalists

SLSDC New Regulations

- -- NOAA study saltwater as biocide
- -- Mandatory
- -- More inspections and recordkeeping

Montreal Inspection Process

- -- SLSDC, SLSMC, USCG, Transport Canada
- Not publicly known
- -- Folly of state legislation
- -- We are not the problem we are the solution!



The Future . . .

- Asset Renewal Public Sector
- New Build Investment Private Sector
- Removal of SSS Impediments
- Toll Reform
- Containers

